Madhu Sudan Bhatia

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Hno BIX/147 Moh. Baba Balak Nath Kathera Chowk Phagwara.

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**Carrier Objectives: -** To Explore new Horizon and Do Deserving and Applicable work meet Carrier Aspirations.

**My Strengths:-**

* Aggressively Success Oriented with CAN DO Attitude.
* A Team Player with Ability to Lead from Front.
* The One with Owner’s mind set.
* Ability to work continuously for longer hours.
* Easy grasping of new objects.

**03’ March 2006 To 30’ April 2009**

**Organisation: -** Bharti Airtel Ltd

**Job Profile:-**

* Handling Sales
* Collecting Recovery

**22’ April 2010 To 15’ Oct 2011**

One & Half Year Experience in Genpact as a **Process Developer** (P.D).

**Job Profile: -** Sales & Responsible For Amritsar & Jaipur Calling for Regular Customers.

Just Remind the Customer’s car service for Due (SDR). Use to Report the Team Leader on Daily Basis Conversions.

**Professional Synopsis :-** A through professional with nearly 1 year of experience in sales & Marketing Channel Management, Customer Relationship Management In Tata Indicom.

* Convincing the Customer according to their Requirements.
* An Effective Communication with Excellent Presentation, Negotitation, Relationship Management & Leader Ship Skills.

**Accomplishments: - Acknowledged** for completing the Target of 60 plus sales per month with increment to the tune of 80 sales per Month in Bharti Airtel.

Acknowledged for Achieving more than 100% of the Target set in Telecom Line. On the Other Side in Auto Mobil Industry m Completing the Target of 120 sales per month with increment to the tune of 160 plus sale per month.

**worked at** Volkswagen Jalandhar as a Sale Consultant & R.c Incharge. Nov-2011 to 9-Jan-2016 (approx 4 year(s) completing - 48 month(s)) working as Sale Consultant & Punching Vehicle Registration Number.Maintaing Every Record File of Sale Consultant (Data Base) And also Managing E-Billing And Taking Care of new car Documantations.

**Currently Working at** MP enterprisesas a Sales Manager.

**Achievements:-**  Awarded As a Top Performer Among the Team of 25 Members. Continously 2 times Top Performer with **2 BRONZE AWARDS** in Genpact in Auto Mobil Industry.

**Computer Knowledge**

**Windows-98,XP, MS Word, MS Excel, MS PowerPoint & Internet Knowledge of Information, Technology & Network.**

**Academia:-**

**10th PSEB** Pass out in March 2002

**12th PSEB** Pass out in March 2004

**B.A in Humanities Group** Pass out in March 2009

**Personal Vitae:-**

**Name: -** Madhu Sudan Bhatia

**Date of Birth** 25th Jan 1986

**Father’s Name** Sh. Mohinder Pal Bhatia

**Mother’s Name** Smt. Poonam Bhatia

**Address** Hno BIX/147 Mohalla Baba Balak Nath Kathera Chowk Phagwara. Distt Kapurthala. 144401.

Date

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